



process genius **cafe**

Hands-on workshops



*plus a full menu of delectable
business solutions*



Process genius cafe workshops

Sign up for the open, hands-on workshops during ProcessDays which aim at providing you with pragmatic advice and developing new capabilities.

The workshops are to be held at the Process Genius Cafe in the Banquet Hall (schedule below). Feel free to join the sessions.

Book early, registrations are essential!

Workshop 1: Managing Business Change and Capability with EA (03:00 - 03:30) 20-07-2011

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Enterprise Architecture is much more than managing technology projects and integrating systems. In this workshop, you will learn how and why Enterprise Architecture is all about managing change and building capability. The workshop is supplied by a pragmatic guide to tools, methods, and case studies that can aid you in improving your organisation and take business capability and transformation to the next level.

Workshop 2: BPM+SOA=BPMS? (10:30 - 11:00) 21-07-2011

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BPMS – Business Process Management Systems or Suite? Is it just another workflow tool? What is Service-Oriented Architecture (SOA)? Is SOA needed for BPMS? So many questions, so many confusing answers in the market as to what this mythical BPMS really is. In this workshop we will be showing you our view of BPMS and how Leonardo Consulting supports this evolving technology at the bleeding edge of BPM innovation.

Workshop 3: Drive your business with Responsiveness Business Process Management (03:00 - 03:30) 21-07-2011

PROGRESS 
software

At Progress, we are all about “operational responsiveness”. We have already seen that business leaders, and IT leaders, highly value process and the ability to respond to processes changing. The Progress BPM suite enables business users to gain visibility into critical processes, immediately respond to events, and continuously improve business performance—without disruption to existing infrastructure.

Process genius café menu

With meticulous precision, our internationally experienced partners have developed delectable solutions for the most intricate business palate. Please select your topic(s) from the menu and drop this in to the Process Genius Café located at the Banquet Hall.

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Solutions

- 1. **Business Process Management (BPM)**
The key to running and improving any process-centric organisation. Sprinkled with in-house methodologies.
- 2. **Service Oriented Architecture (SOA)**
Increasingly important to leverage services to enable speed, reusability, and agile development topped with a services management approach.
- 3. **Business Rules Management (BRM)**
Specially prepared for those looking for competitive advantage whilst maintaining traceability of organisational decisions and compliance obligations.
- 4. **Enterprise Architecture (EA)**
Prepared with both local and imported ingredients, the overarching domains of Enterprise Architecture have increasingly become a must implement.
- 5. **SAP**
Have a taste of process-driven management of SAP processes to reflect the corporate strategy and requirements of various departments.

Software

- 6. **ARIS Suite**
Buffet of ARIS solutions for the design, analysis, reporting and sharing of business processes
- 7. **Oracle Business Process Analysis (BPA) Suite**
Powerful smorgasbord of process modelling and analysis tools
- 8. **Appian BPM Suite**
Combination of mobile, cloud computing and social networking into an easy-to-deploy BPM plate



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Education

- 9. BPTrends Associates Courses**
A must have for anyone interested in getting essential insights on Business Process Management.
- 10. Other BPM training** A selection of extras to build understanding and skills and in particular areas such as: generating process improvement ideas, BPMN notation, Lean/Six Sigma, Change Management, SOA, business process automation and BPM Maturity.
- 11. Business Rules Management (BRM) Training**
A dash of decision logic from your business policies and requirements in your operational systems.
- 12. Product Training**
Finely arranged courses for specific software such as ARIS Business Designer, ARIS Business Architect, ARIS for SAP and Oracle Business Process Analysis (BPA) to name a few.

How-To

- 13. How do I begin to improve processes?**
Talk to us about possible ways process improvement can be achieved.
- 14. How do I start building an Enterprise Architecture?**
There are many advantages for building a process driven Enterprise Architecture. Let's discuss how you can start or build upon this journey.
- 15. How do I convince others to adopt BPM?**
If BPM is such a great thing why doesn't everyone just do it? Find out techniques you can use to help you in your journey.
- 16. How do I automate processes?**
Drastic process improvement can be achieved using a Business Process Management Suite (BPMS).
- 17. How do I ensure all business process information is available from a single source?**
The single repository approach is powerful when implemented correctly. Ask us how.
- 18. How does BPM bring me Return on Investment (ROI)?**
Million dollar question for most. We show you a technique to visualise this.
- 19. How does BPMS (BPM+SOA) bring me ROI?**
In addition, with SOA, how do we derive the benefits?



- 20. How mature is BPM in my organisation?**
Increase BPM success by determining organisational BPM maturity. Speak to us about approaches you can take.
- 21. How do I reap benefits from my Enterprise Architecture?**
A properly refined approach that matches your needs is the key to success. Let us show you.
- 22. How do I do a process-oriented ERP upgrade/ implementation?**
We know how challenging ERP implementations and upgrades can be. Let us assist you on that journey.

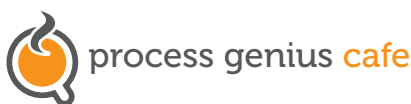


Responsive business process management

- 1. Real-time Business Visibility**
Gain visibility into your process, whether modeled or not. Discover, track, and audit transactions that would otherwise go unmonitored and detect events that impact your business.
- 2. Immediate sense and respond**
How to detect patterns to identify threats and opportunities in real time. Let us show you how to notify responsible parties or trigger automatic actions and assist users in responding to situations or opportunities.
- 3. Continuous Process Improvement**
Discover and optimise processes that are embedded within applications. Optimise within and across your current processes and automate or update new and existing processes

How to

- 4. How do I integrate with existing operational** systems such as ERP and databases?
- 5. How to integrate business processes** with those of a company's suppliers and partners?
- 6. How do I incorporate the business rules** that guide a business?
- 7. How do I provide managers with the visibility** into those automated processes to monitor operations in real time?



- 8. How do I offer managers the ability to deal with exceptions when they occur**, by changing business rules or entire processes to respond to business conditions in real time?

Software



- 9. Savvion BPM Server**
The engine that drives your business processes. It is a highly scalable and reliable set of Java-based engines that manage running business process management applications. The Savvion BPM Server provides a rich set of services for executing and managing business process applications, including integration, workflow, and business rules.
- 10. Savvion BPM Portal**
The tools you need to manage daily work and respond to problems and changing business conditions. Savvion BPM Portal is the window into your running process applications. With it you can work on prioritised task lists, view real-time process performance data, and continually “tweak the dials” to make your process workflows meet your company’s objectives.
- 11. Savvion Business Expert**
Delivers dashboard visibility into process anomalies so you can instantly know where to target improvement efforts. It provides business-driven, web-based analytics so you don’t have to rely on IT to identify problems, analyse causes, manage metrics, and optimise processes in order to improve business agility.
- 12. Savvion Business Rules Management Server**
A rich development environment that gives your application developers and technology savvy business users the ability to define and create efficient rules-based process applications. With Savvion BPMS rules can be created externally to the process and used as part of your process model, leveraging the data from the process model itself.
- 13. Savvion Process Asset Management Server**
A complete integrated solution for your business analyst teams to manage and reuse a library of process models and associated components such as adapters, data slots and application forms. It provides business-driven, web-based analytics so you don’t have to rely on IT to identify problems, analyse causes, manage metrics, and optimise processes in order to improve business agility.
- 14. Savvion Process Modeler**
Put a high-quality business process designer at the fingertips of your business people, and makes collaboration fast and easy. In minutes, business users can map out how business processes are working today and then run test scenarios to find bottlenecks – all without burdening IT.



- 1. How can I use technology to improve my processes?**
Find out how technology can support the entire “life cycle” of process improvement, from initial strategy and process design through to implementation, monitoring and control...and the benefits this can deliver to your business.
- 2. How do I ensure our processes support our overall business strategy?** Design and optimise core business processes that are completely aligned with your business strategy and objectives.
- 3. How do I enable my process models?**
Bring your process models to life - enable seamless execution of processes by your people and IT systems.
- 4. How can I get real-time insight into process performance?**
Monitor your processes in real-time and gain valuable insights that can help you improve performance.

RUBICON X RED

- 1. Unified Workflow**
How many workflow / task management systems do you have? Discover how to provide business users with OneSpot for all their tasks.
- 2. BPM / SOA Reference Architecture**
Discover how this best practice guide can simplify your implementation of BPM / SOA.
- 3. Putting the Agility back into BPM and SOA**
Learn how to reduce the cycle time between a user requirement and usable software.
- 4. Facebook meets BPM**
Discover the benefits of combining the principles of social networking with business process management.
- 5. Putting your processes in the Cloud**
Learn how cloud computing provides an environment for continuous process improvement.

- 1. ARIS - PM Methodology**

Process Genius Noel can walk you through how Fluid have created a project delivery framework that can be linked to process maps in ARIS. With some luck, a rough demo demonstrating features such as linking to document templates should be available as support to this walk through.
- 2. Models to execution**

This session is available as a follow up from the breakfast presentation around models to deployment in wM stack. How can this be achieved? What can this platform do for your customers? Come see our Genius to explore this topic.
- 3. Business Activity Monitoring**

Making the most of your BPMS. Utilising Software AG's Optimize for Process solution, our genius will demonstrate how to get the most from your business processes by demonstrating process related metrics which can greatly aid in making decision.
- 4. Business Process to Technical Solutions**

This session covers how to move processes in to run time solutions. We can explore how this promotes re-use within an organisation and assess how to manage common components



Make. Your. Own

- Can't find what you are looking for?
Want to try a combination?
This option is for you. Tell our friendly reception staff how we can customise to your request.*